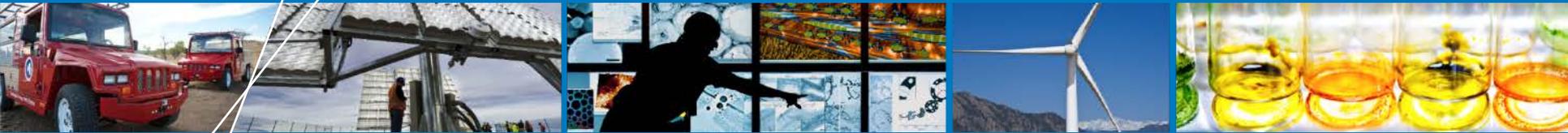


Evaluation of Stationary Fuel Cell Deployments, Costs, and Fuels



2013 Fuel Cell Seminar and Energy Exposition

Keith Wipke (presenter) for
Chris Ainscough, Jennifer Kurtz,
Michael Peters, Genevieve Saur

October 23, 2013
Columbus, Ohio

NREL/PR-5400-60903

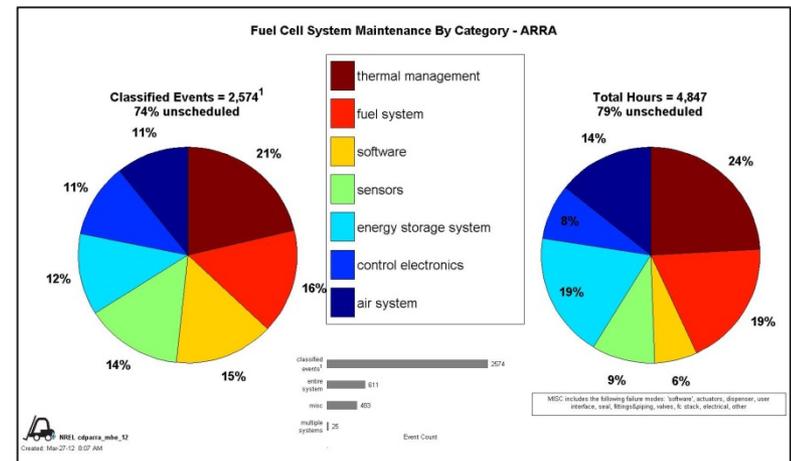
STA32-1

Technology Validation at NREL

- Confirmation of component and system technical targets
- Evaluation, optimization, and demonstration in integrated energy systems
- National Fuel Cell Technology Evaluation Center (*NFCTEC*)

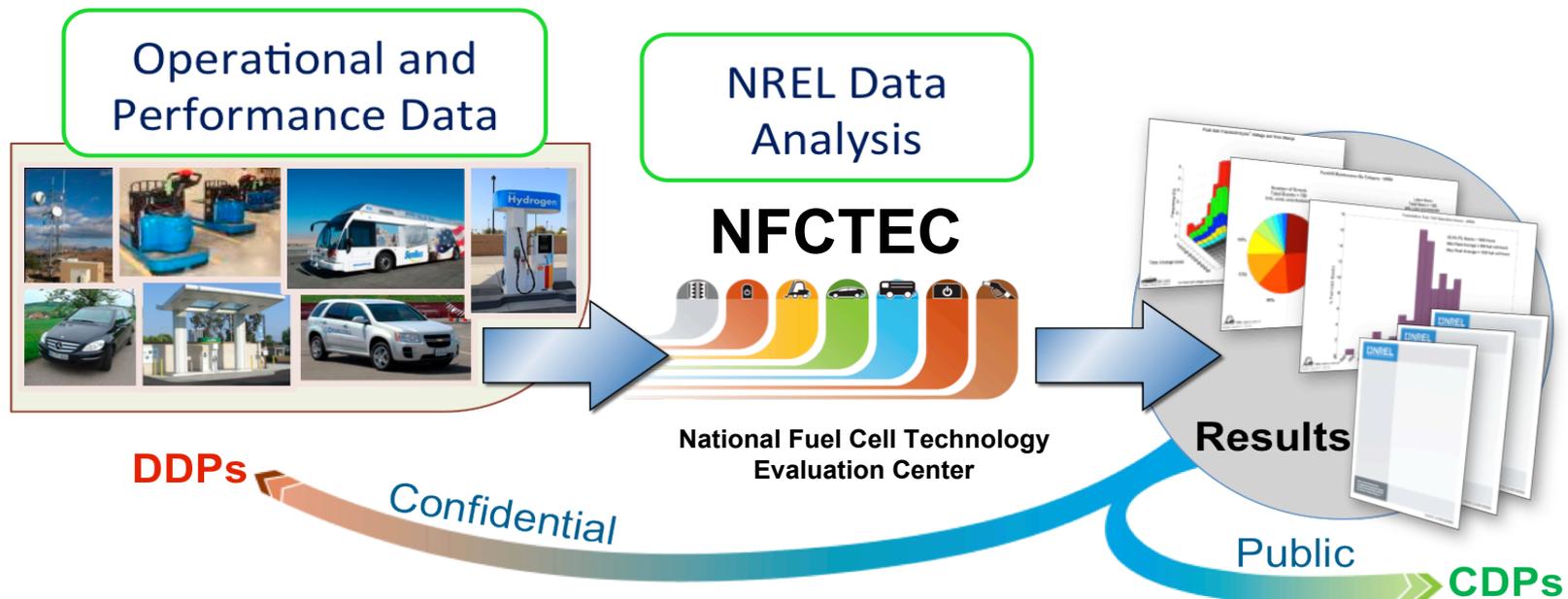


Photo by Dennis Schroeder, NREL
Figures and illustrations: NREL



NFCTEC Analysis Approach

Analysis and reporting of real-world operation data



DDPs

Confidential

Results

Public

CDPs

Detailed Data Products (DDPs)

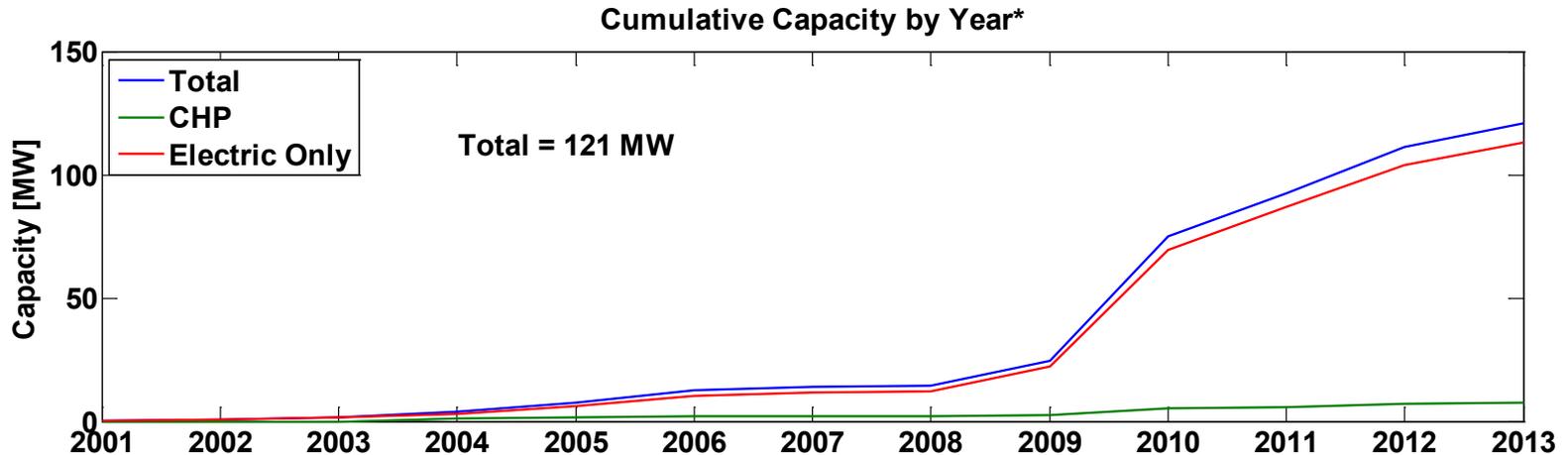
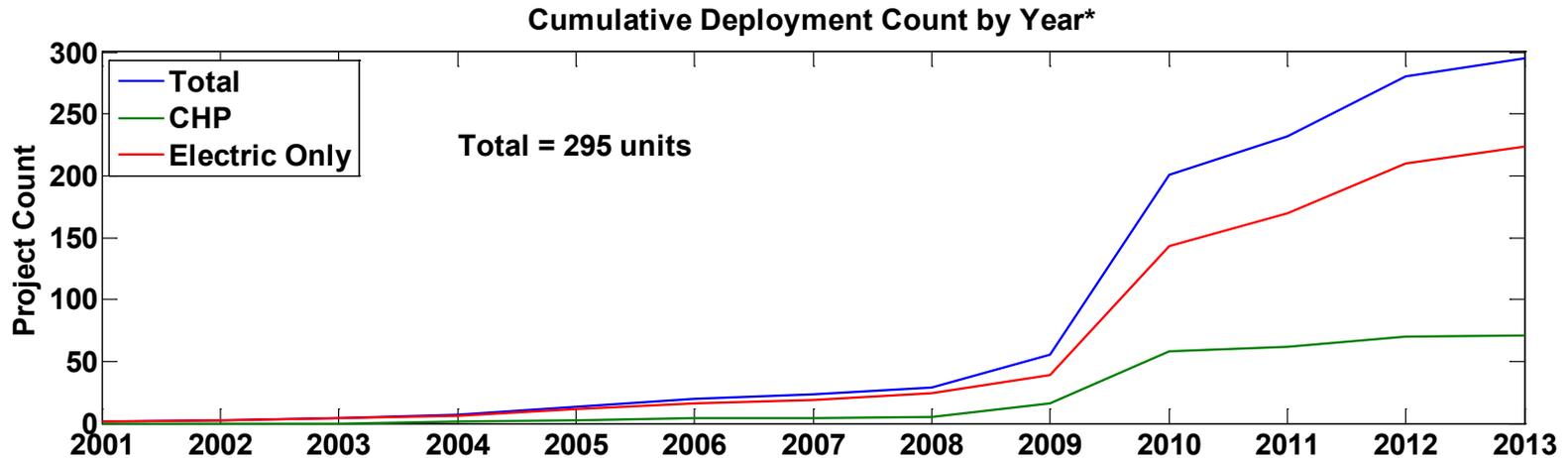
- Individual data analyses, shared only with partner supplying data
- Identify individual contribution to CDPs

Composite Data Products (CDPs)

- Aggregated data across multiple systems, sites, and teams
- Publicly available analyses, published without revealing proprietary data

www.nrel.gov/hydrogen/proj_tech_validation.html

Major Ramp-Up of Fuel Cell Stationary System Deployments Began in 2010



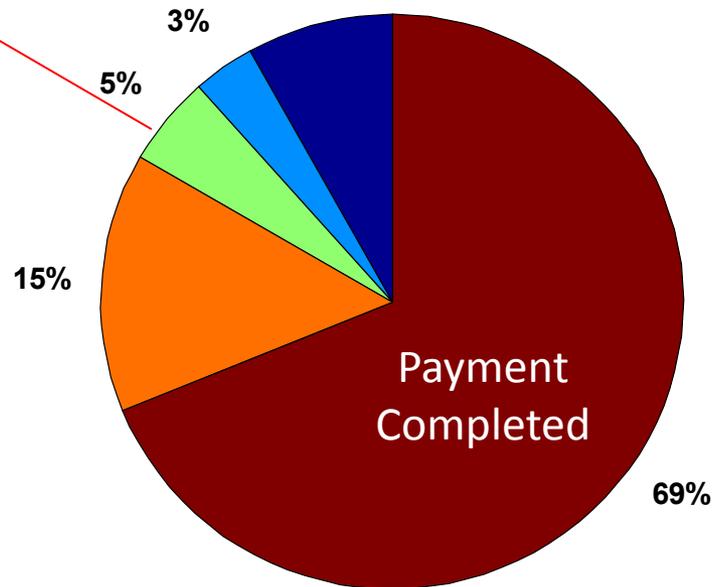
NREL cdp_stat_01
Created: Sep-25-13 9:08 AM | Data Range: 2001Q2-2013Q2

*Data from the California SGIP.

Majority of deployments and nearly all capacity is electric only

Contractual Status of Stationary Fuel Cell Systems in Deployment

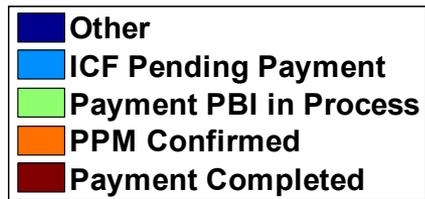
Deployment Count By Status*



New projects since 2011 receiving the performance-based incentive

Other Categories:

- ICF Review
- ICF Inspection
- RRF Technical Review
- RRF Reserved
- PPM Technical Review
- ICF Technical Review



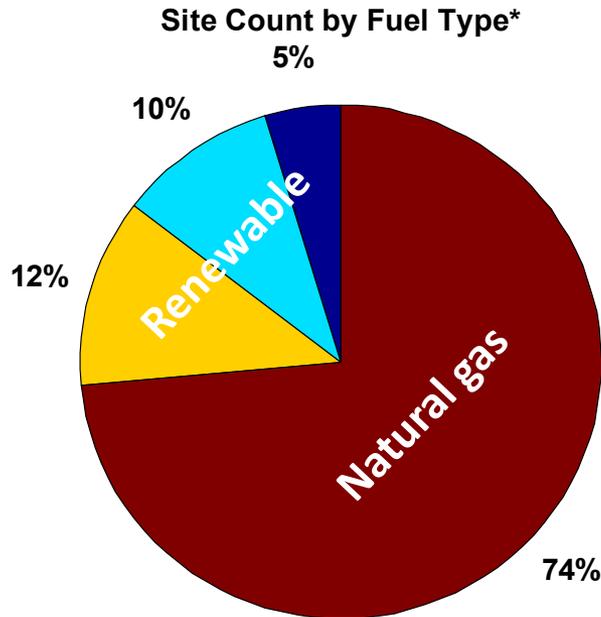
Definitions: RRF = Reservation Request Form, is the first step in the SGIP incentive claim process.
PPM = Proof of Project Milestone; the applicant must prove progress and commitment to the project.
ICF = Incentive Claim Form is the step where the applicant, after meeting all SGIP requirements requests payment of the incentive.
PBI = Performance Based Incentive is the way in which the incentive is paid out over time based on performance of the system.

*Data from the California SGIP.

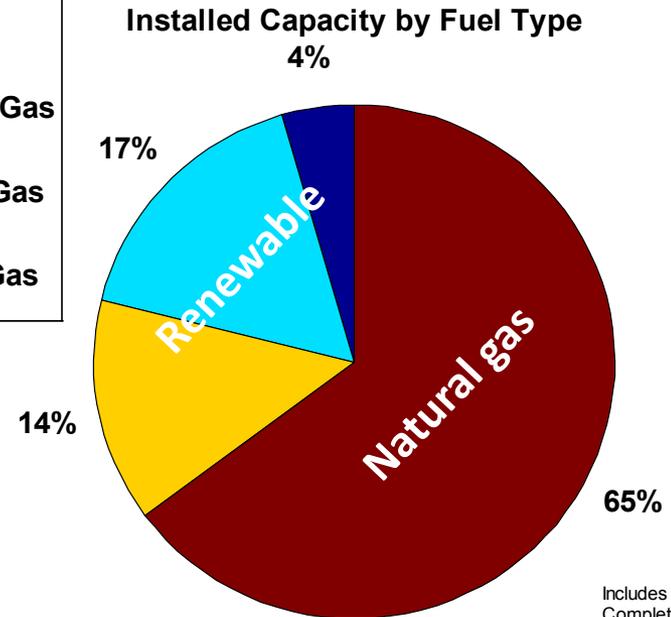
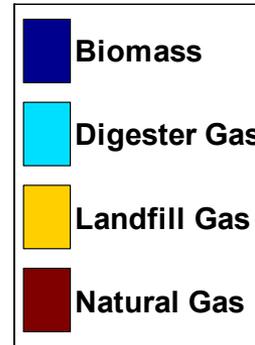
Stationary Fuel Cell System Count and Capacity by Fuel Type (ALL Fuel Cell Systems)

Natural gas is the most-used fuel. However, renewable fuels make up one-third of capacity.

**Installations by Fuel Type
(All Fuel Cell Systems)**



Total Sites: 295



Total Capacity: 121 MW

Includes Status Categories:
 Completed
 Advancement
 Pending Payment
 Payment Completed
 ICF Inspection
 ICF Pending Payment
 ICF Review
 ICF Technical Review
 Payment PBI in Process
 PPM Confirmed
 PPM Technical Review
 RRF Reserved
 RRF Technical Review

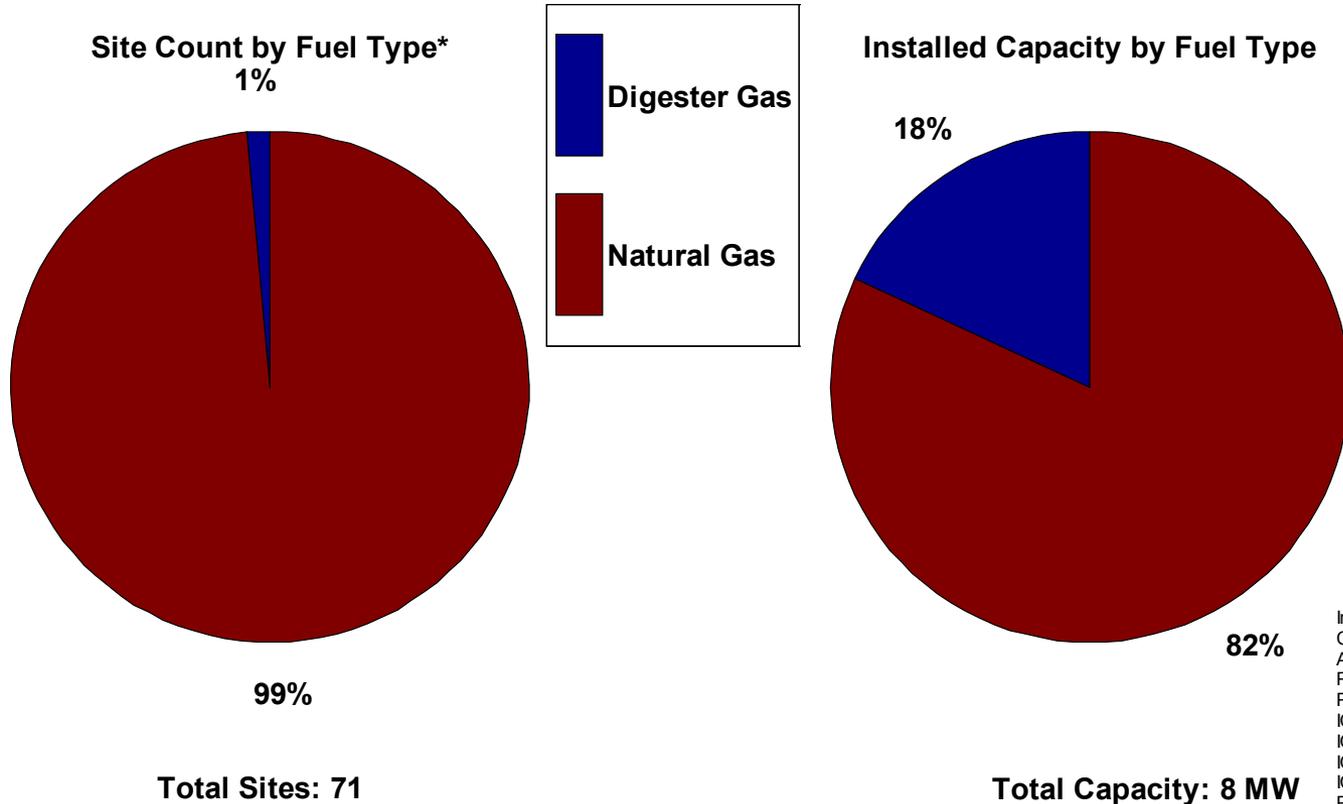
Definitions: RRF = Reservation Request Form, is the first step in the SGIP incentive claim process.
 PPM = Proof of Project Milestone; the applicant must prove progress and commitment to the project.
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 PBI = Performance Based Incentive is the way in which the incentive is paid out over time based on performance of the system.

*Data from the California SGIP.

Installations By Fuel Type (CHP Fuel Cells Only)

Nearly all CHP systems use natural gas.

Installations by Fuel Type
(CHP Fuel Cell Systems)

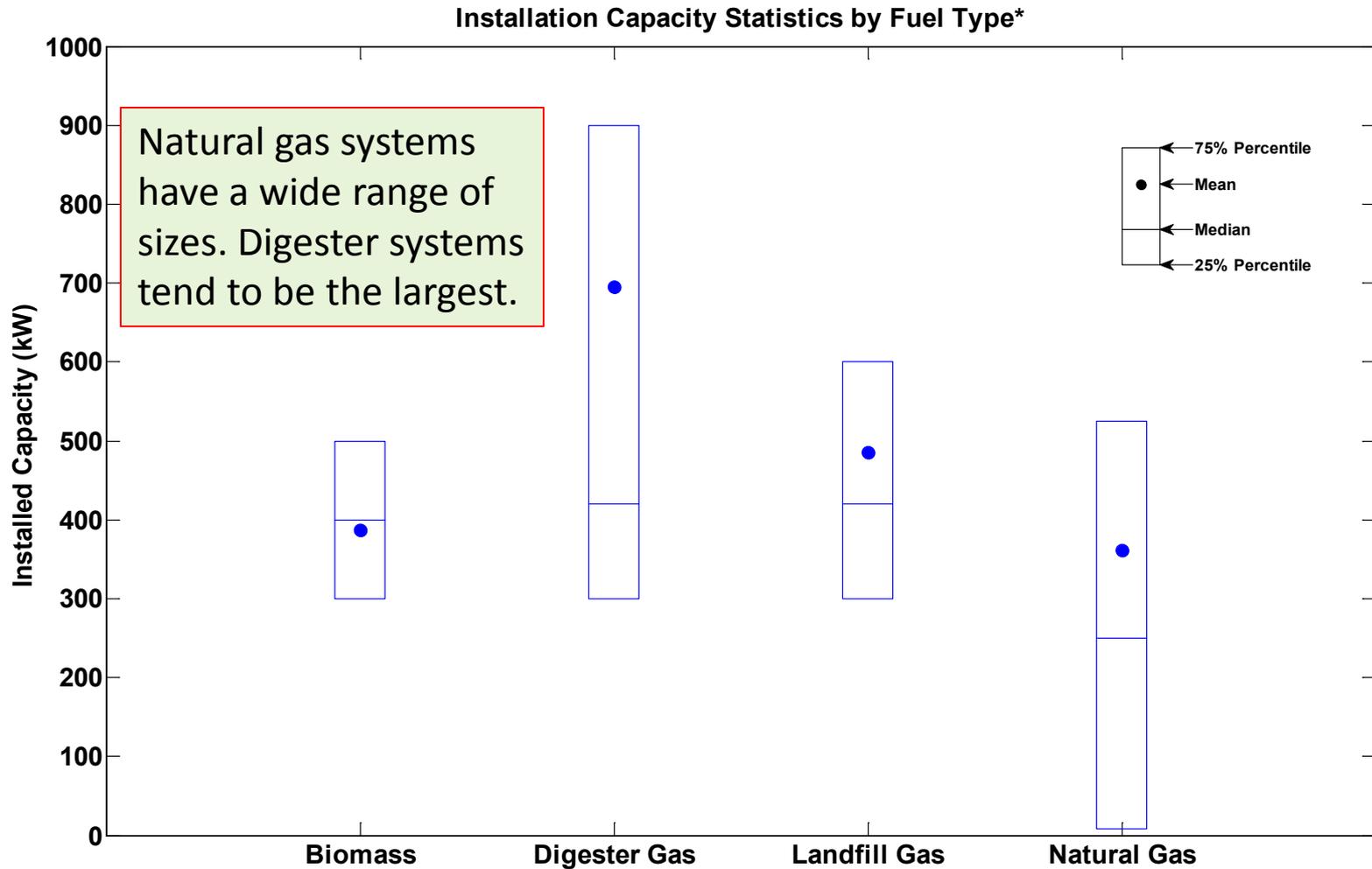


Includes Status Categories:
 Completed
 Advancement
 Pending Payment
 Payment Completed
 ICF Inspection
 ICF Pending Payment
 ICF Review
 ICF Technical Review
 Payment PBI in Process
 PPM Confirmed
 PPM Technical Review
 RRF Reserved
 RRF Technical Review

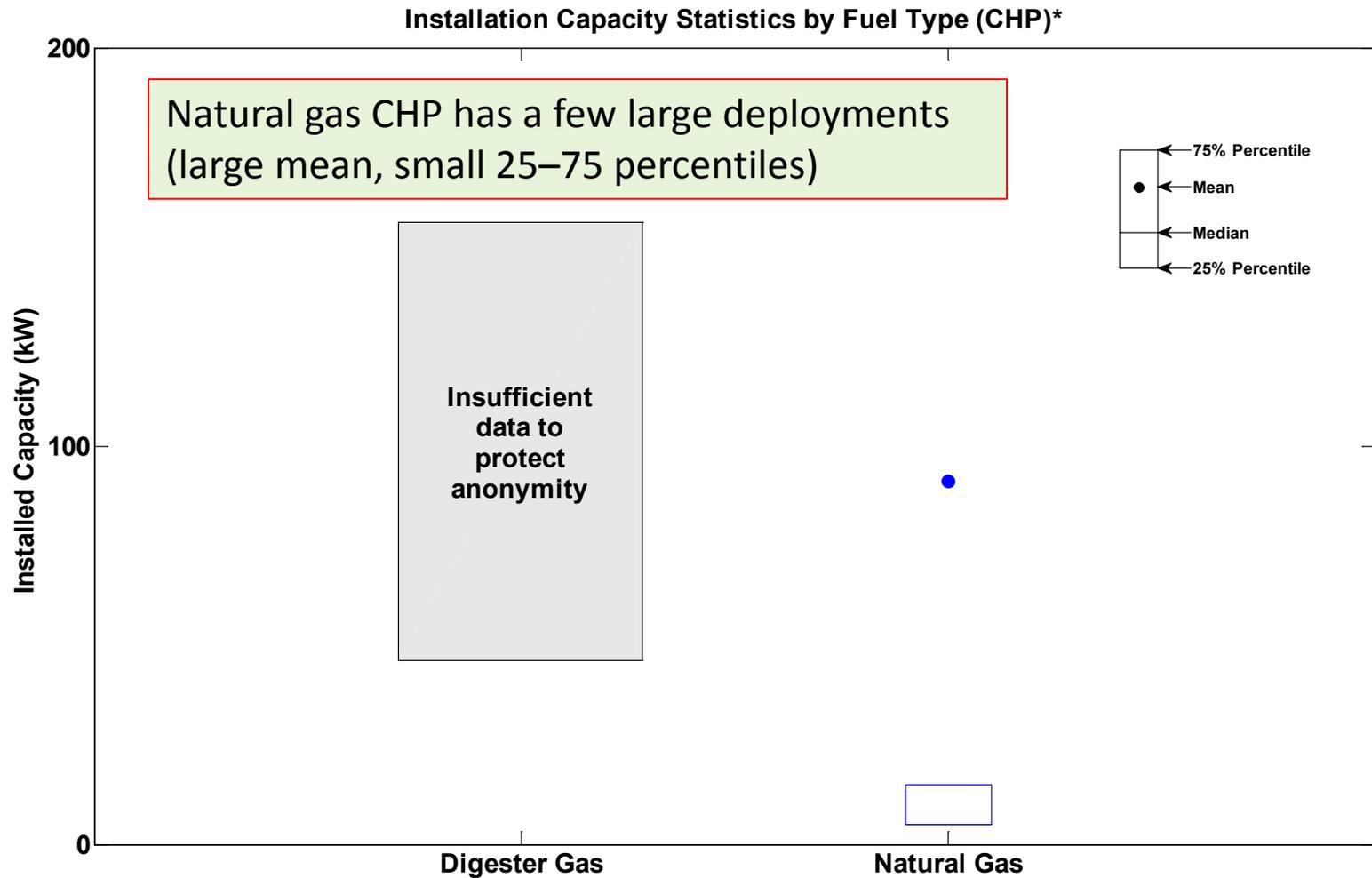
Definitions: RRF = Reservation Request Form, is the first step in the SGIP incentive claim process.
 PPM = Proof of Project Milestone; the applicant must prove progress and commitment to the project.
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*Data from the California SGIP.

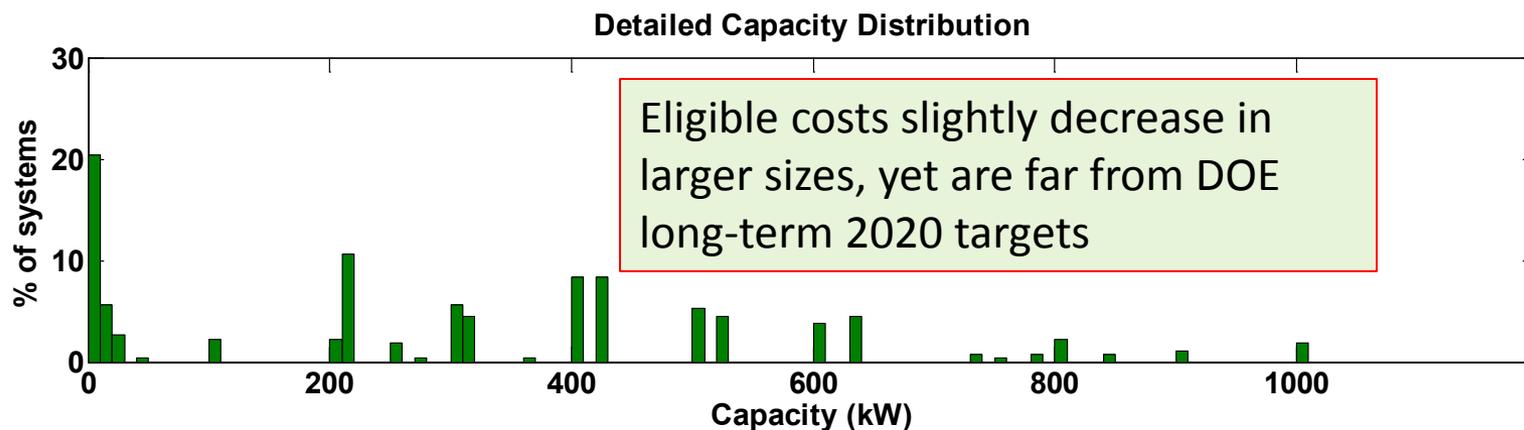
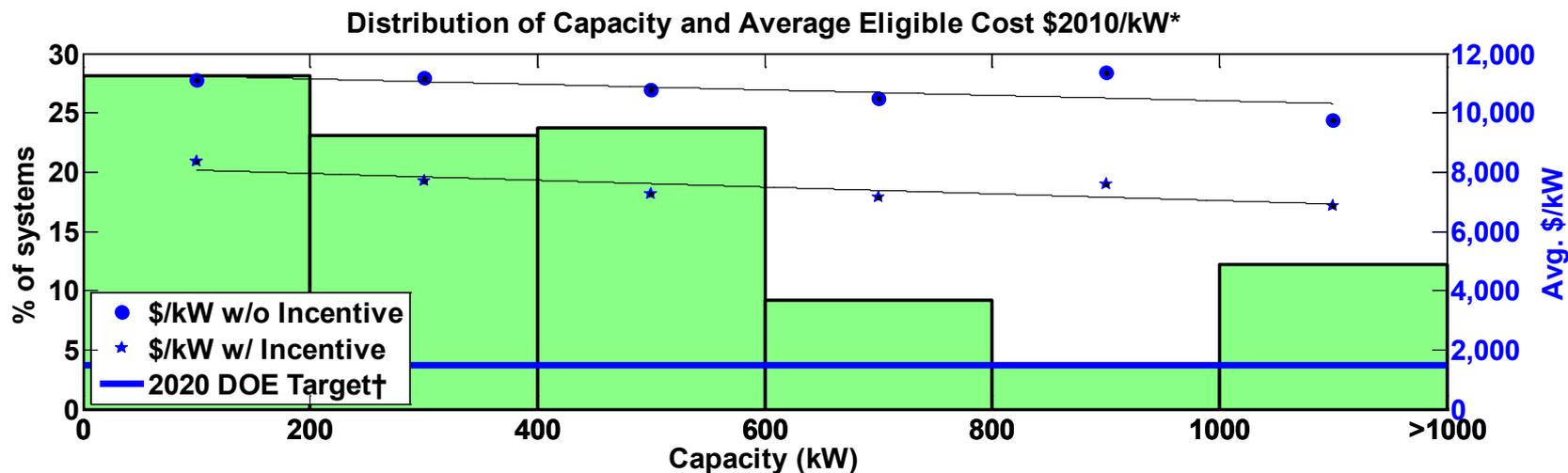
Fuel Type Capacity (All Systems)



Installation Capacity by Fuel Type (CHP Fuel Cells)



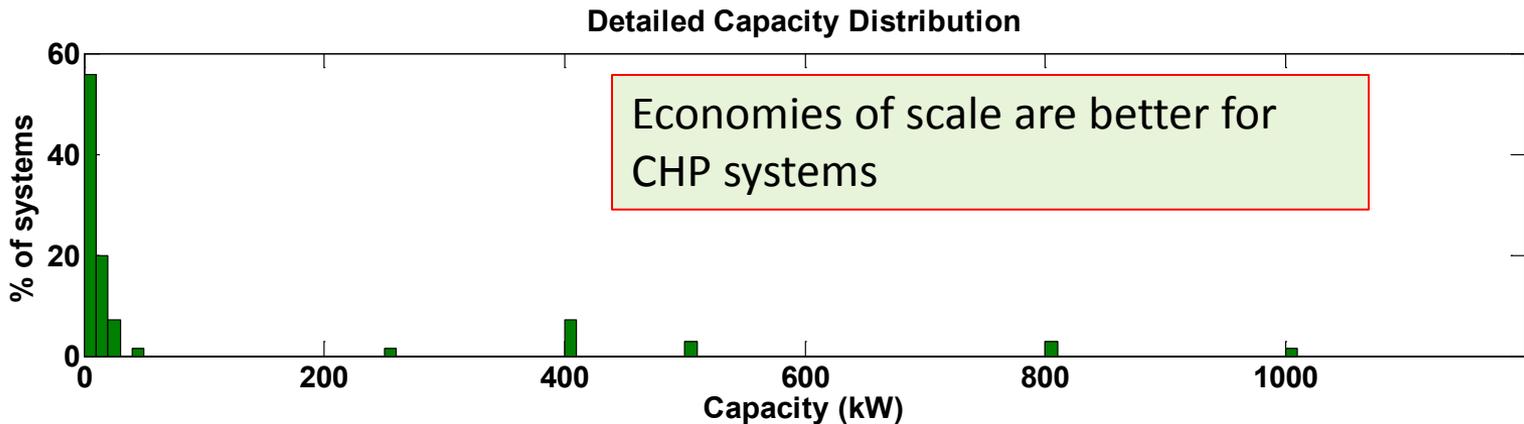
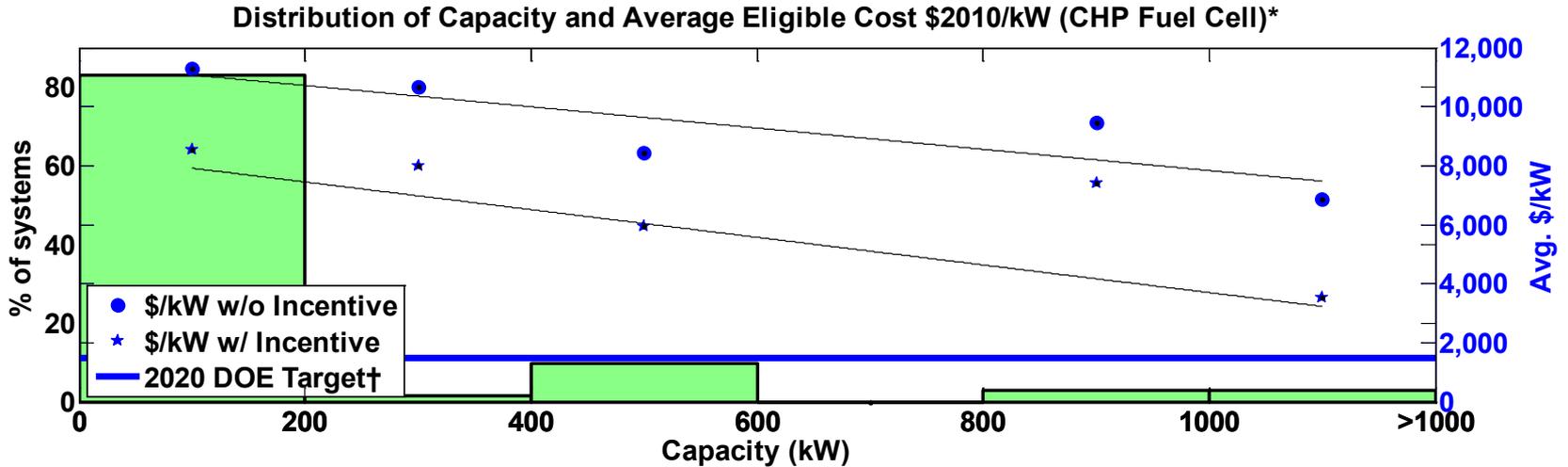
Fuel Cell Stationary Capacity and Average Eligible Costs (All Systems)—Incentive Range \$3K–\$4K/kW



Eligible Costs May Include: Planning & Feasibility Study, Engineering & Design, Permitting, Self-Generation Equipment Waste Heat Recovery Costs, Construction & Installation Costs, Gas & Electric Interconnection, Warranty, Maintenance Contract Metering, Monitoring & Data Acquisition System, Emission Control Equipment Capital Gasline Installation, Fuel Gas Clean-up Equipment, Electricity Storage Devices, Bond to Certify Renewable Fuel Sales Tax, Fuel Supply (digesters, gas gathering, etc.), Thermal Load, & Other Eligible Costs

†for the year 2020, operating on natural gas.
*Data from the California SGIP.

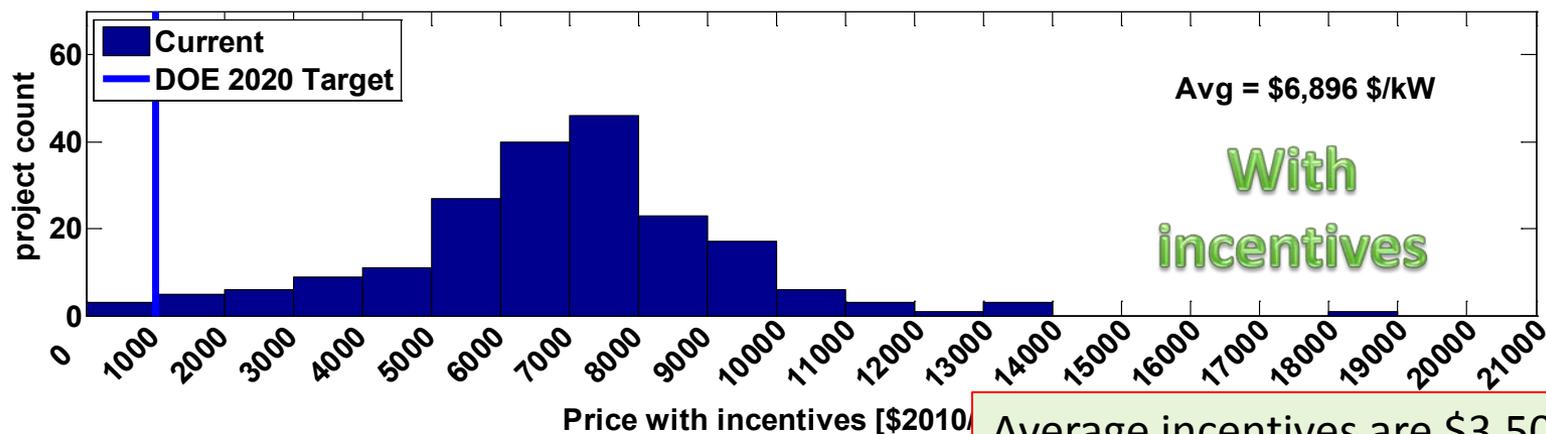
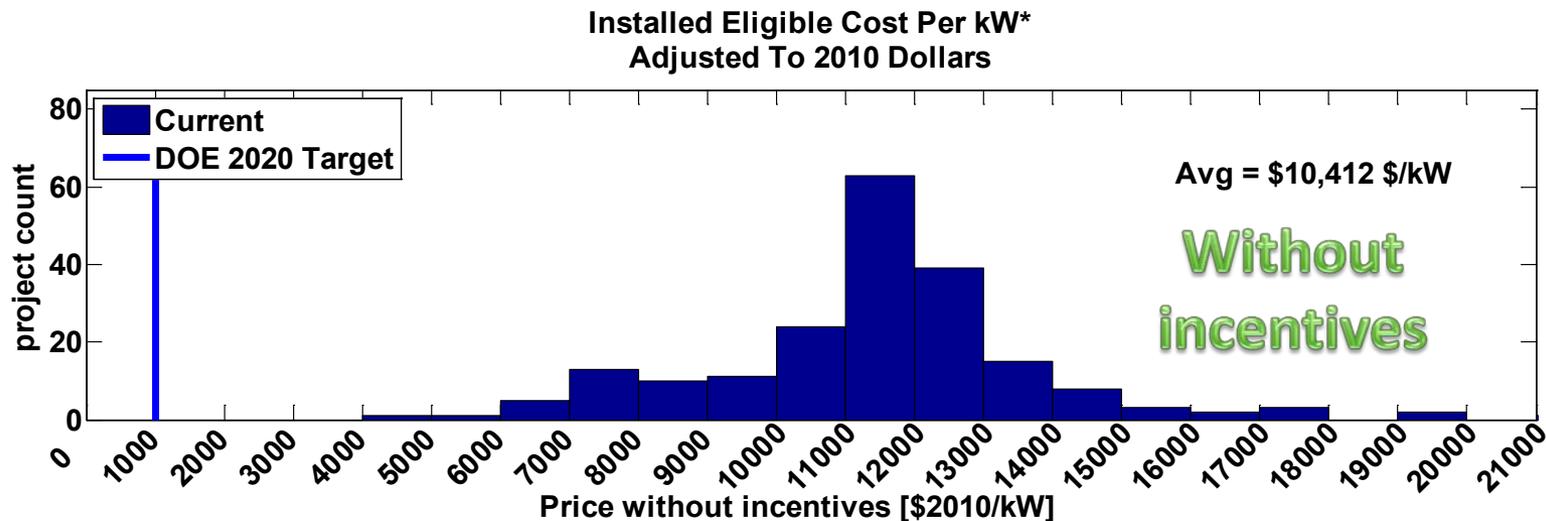
Distribution of Capacity and Eligible Cost (CHP FC Only)



Eligible Costs May Include: Planning & Feasibility Study, Engineering & Design, Permitting, Self-Generation Equipment Waste Heat Recovery Costs, Construction & Installation Costs, Gas & Electric Interconnection, Warranty, Maintenance Contract Metering, Monitoring & Data Acquisition System, Emission Control Equipment Capital Gasline Installation, Fuel Gas Clean-up Equipment, Electricity Storage Devices, Bond to Certify Renewable Fuel Sales Tax, Fuel Supply (digesters, gas gathering, etc.), Thermal Load, & Other Eligible Costs

†for the year 2020, operating on natural gas.
 *Data from the California SGIP.

Distribution of Stationary Fuel Cell Install Cost With and Without Incentives



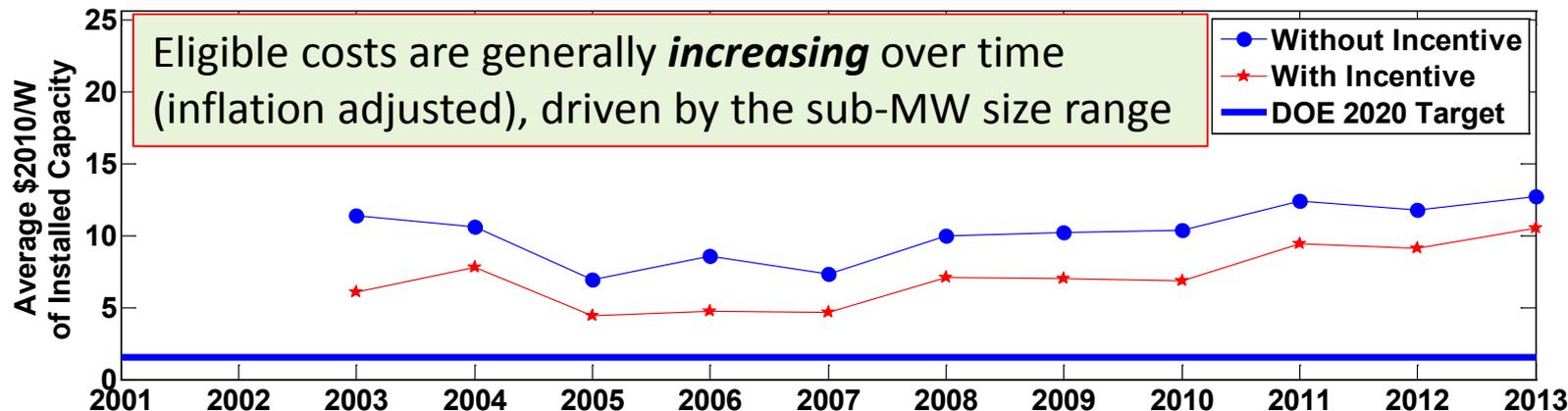
Average incentives are \$3,500/kW historically; fuel cell incentives are now set to decrease 10% per year.

NREL cdp_stat_07
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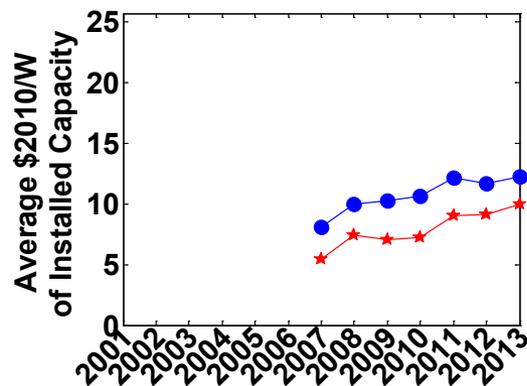
Eligible Costs May Include: Planning & Feasibility Study, Engineering & Design, Permitting, Waste Heat Recovery Costs, Construction & Installation Costs, Gas & Electric Interconnectors, Metering, Monitoring & Data Acquisition System, Emission Control Equipment Capex, Gasline Installation, Fuel Gas Clean-up Equipment, Electricity Storage Devices, Boron, Sales Tax, Fuel Supply (digesters, gas gathering, etc.), Thermal Load, & Other Eligible

Stationary Fuel Cell Install Cost Over Time With and Without Incentives

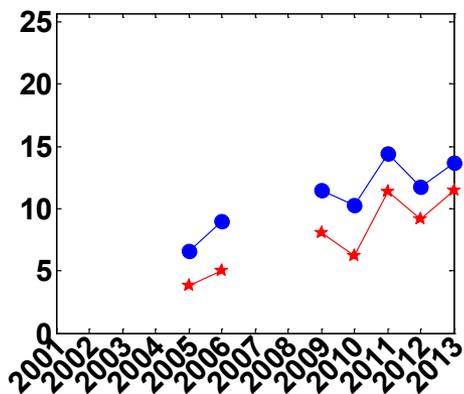
Average Eligible Cost \$2010/W Trend for Overall Deployments*



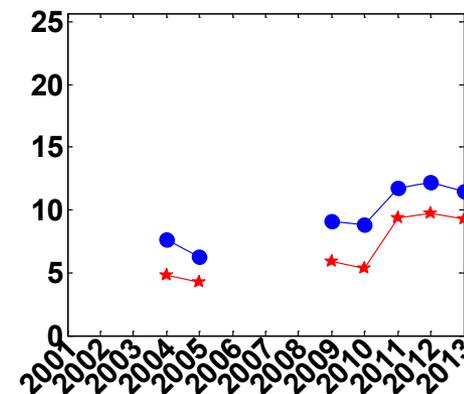
Capacity < 500 kW



500 kW <= Capacity < 1000 kW



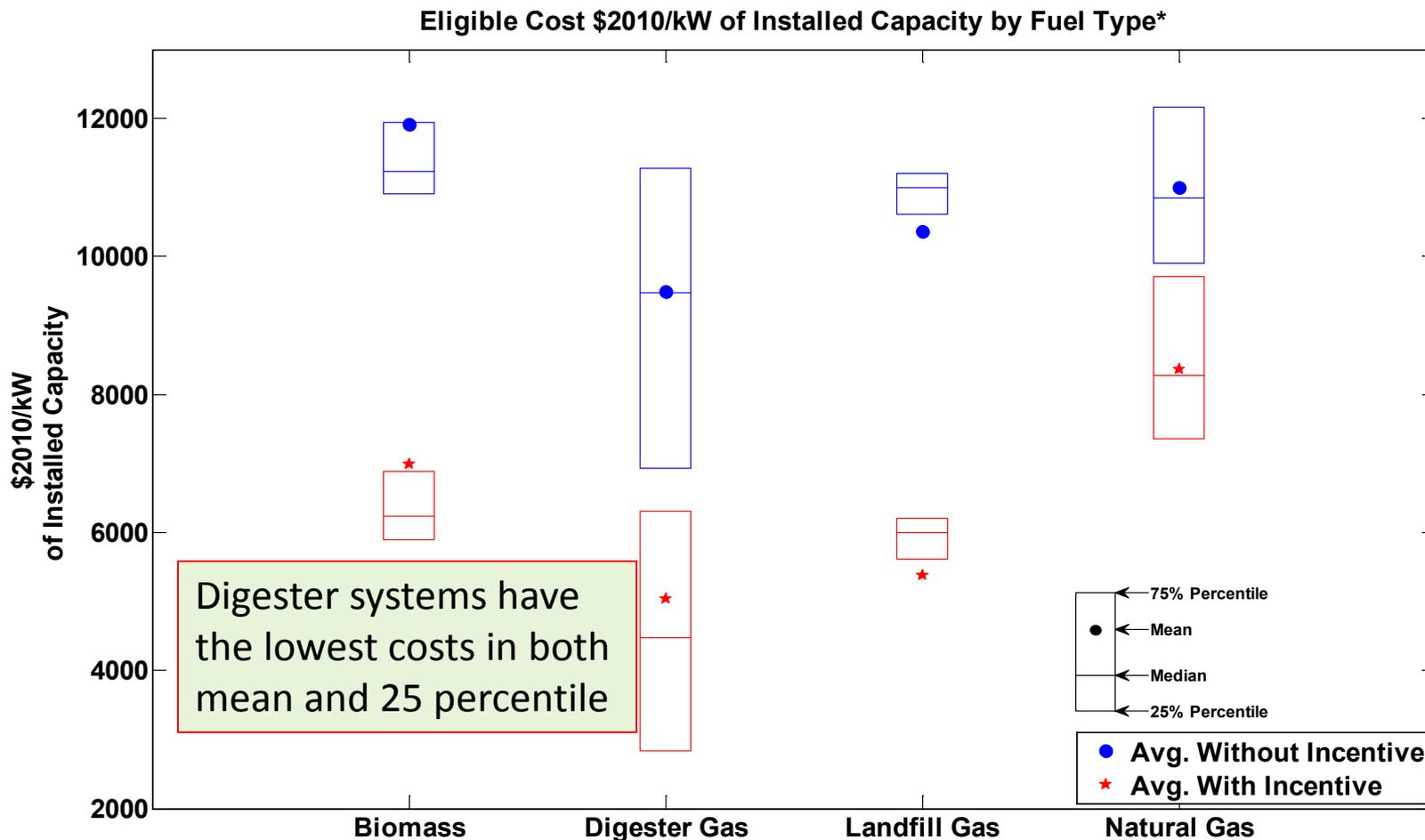
Capacity >= 1000 kW



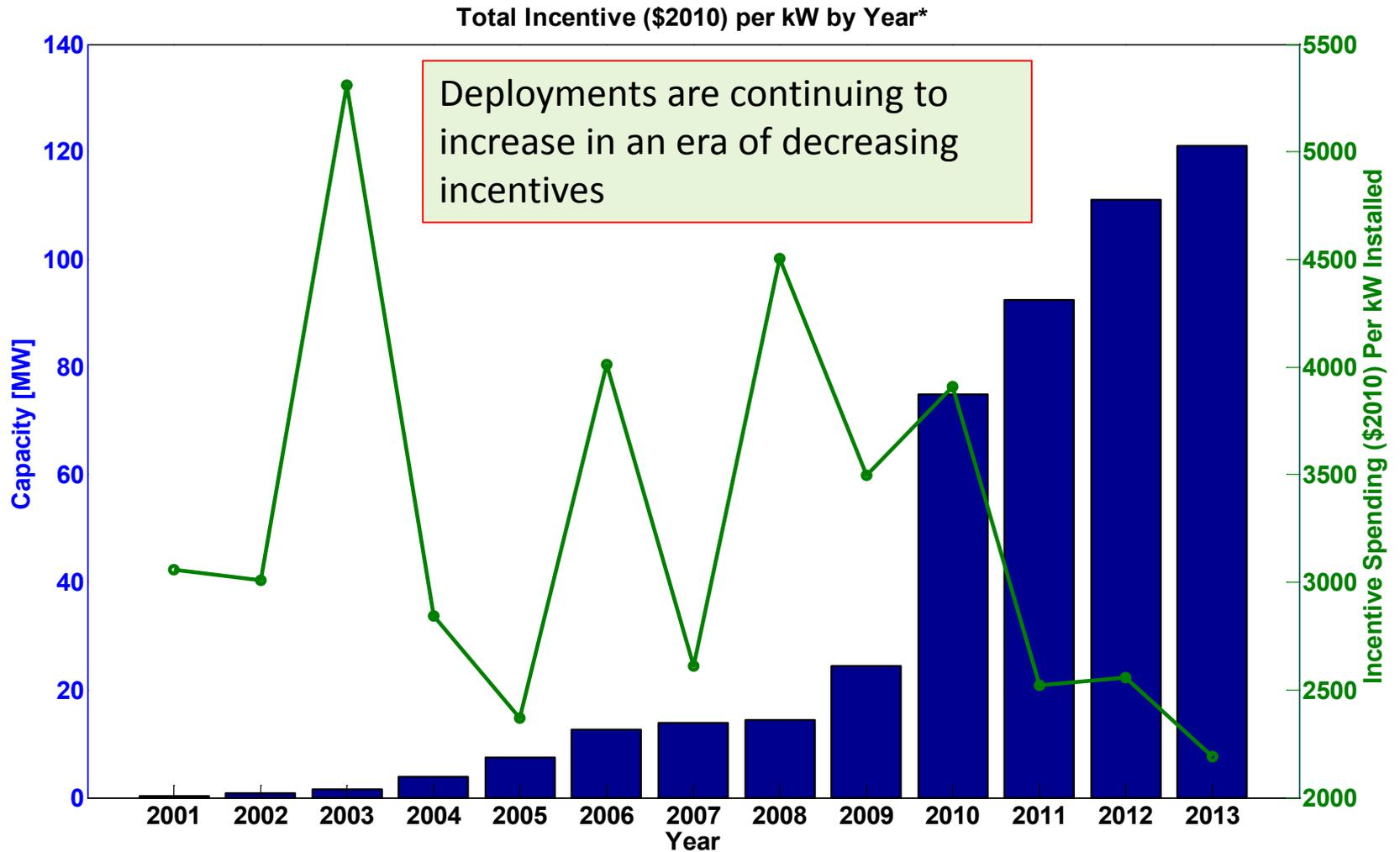
Eligible Costs May Include: Planning & Feasibility Study, Engineering & Design, Permitting, Self-Generation Equipment Waste Heat Recovery Costs, Construction & Installation Costs, Gas & Electric Interconnection, Warranty, Maintenance Contract Metering, Monitoring & Data Acquisition System, Emission Control Equipment Capital Gasline Installation, Fuel Gas Clean-up Equipment, Electricity Storage Devices, Bond to Certify Renewable Fuel Sales Tax, Fuel Supply (digesters, gas gathering, etc.), Thermal Load, & Other Eligible Costs

*Data from the California SGIP.

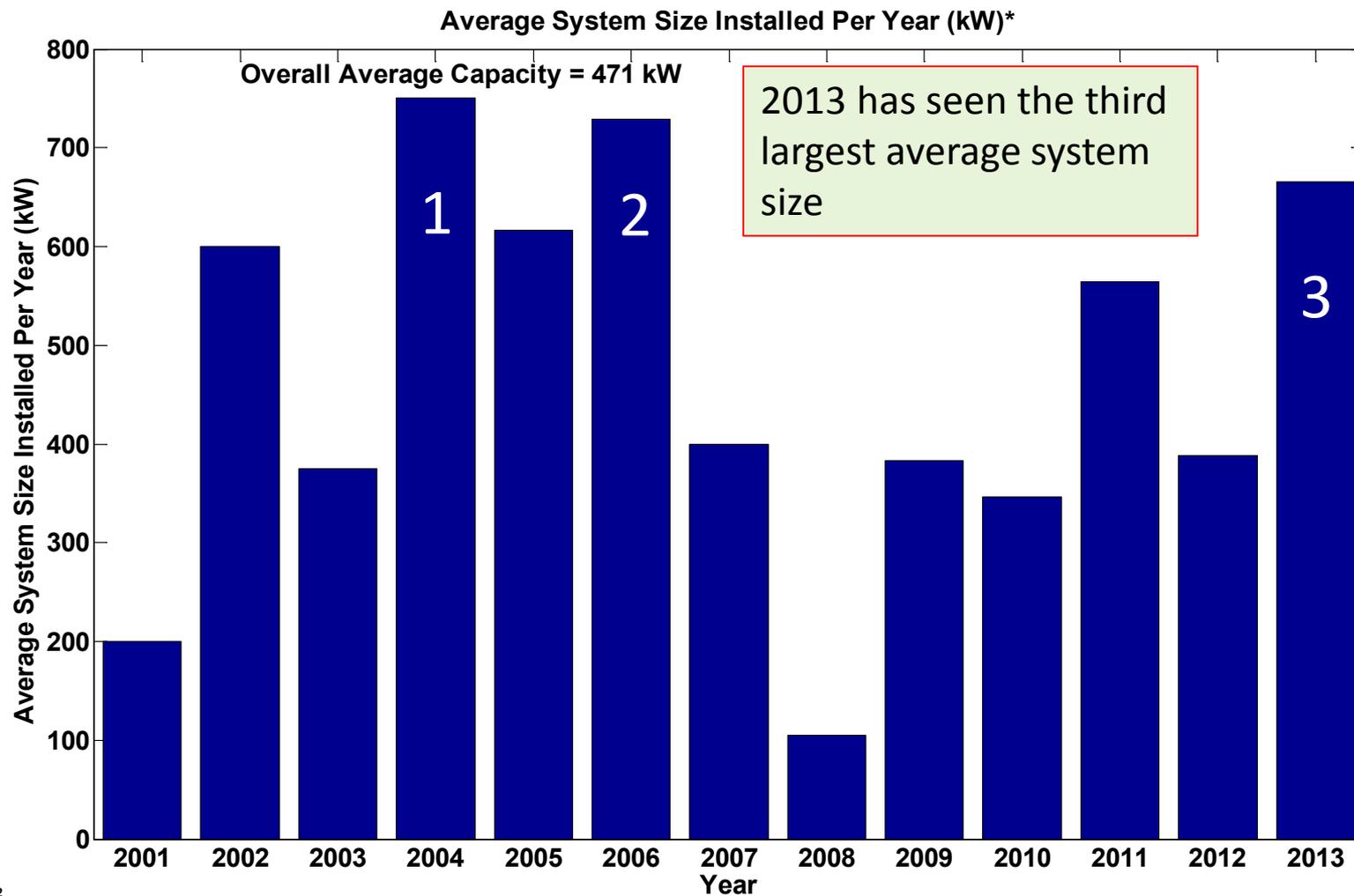
Stationary Fuel Cell Install Cost by Fuel Type With and Without Incentives



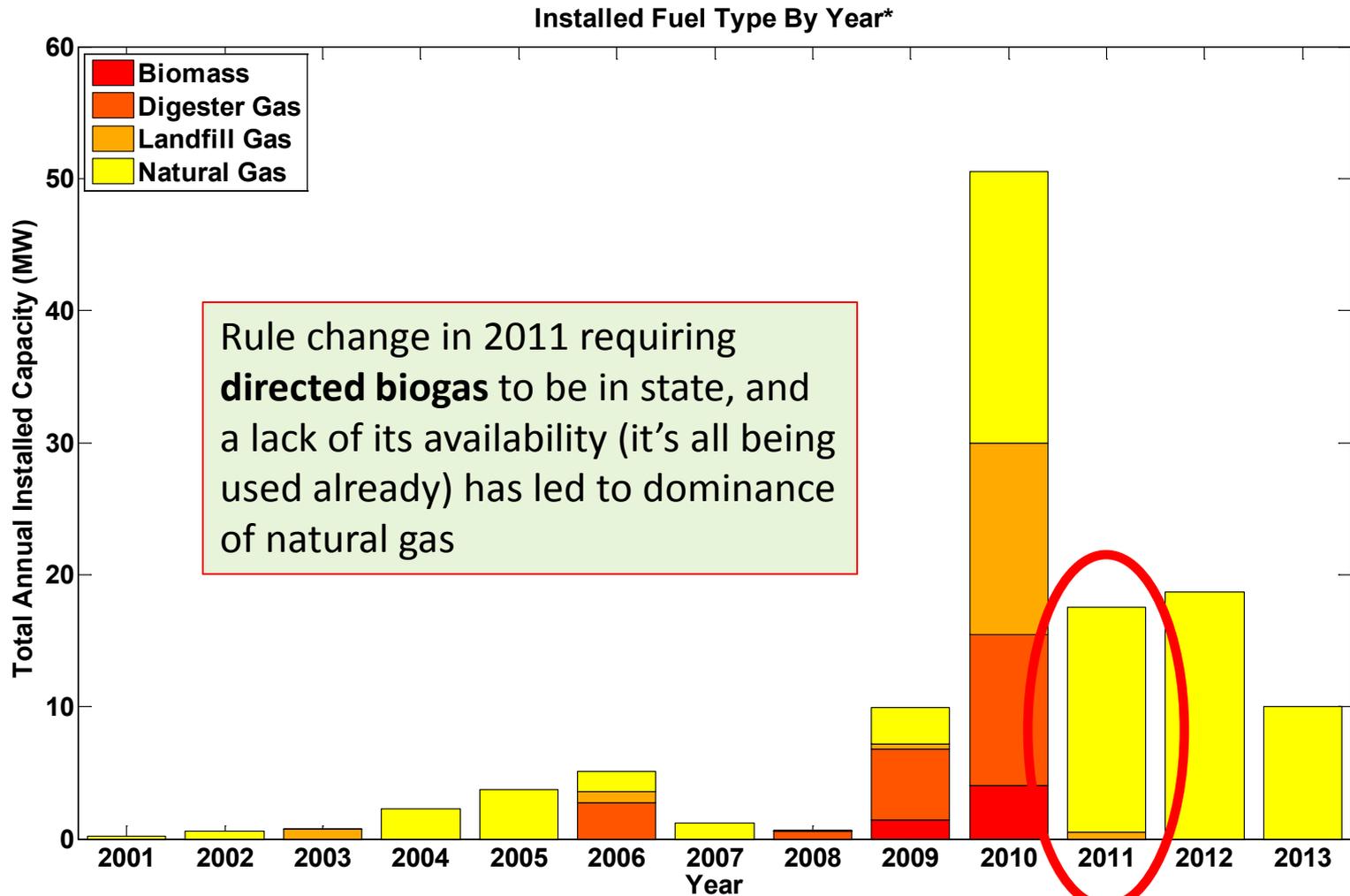
Total Incentive Spending (\$2010) per kW by Year



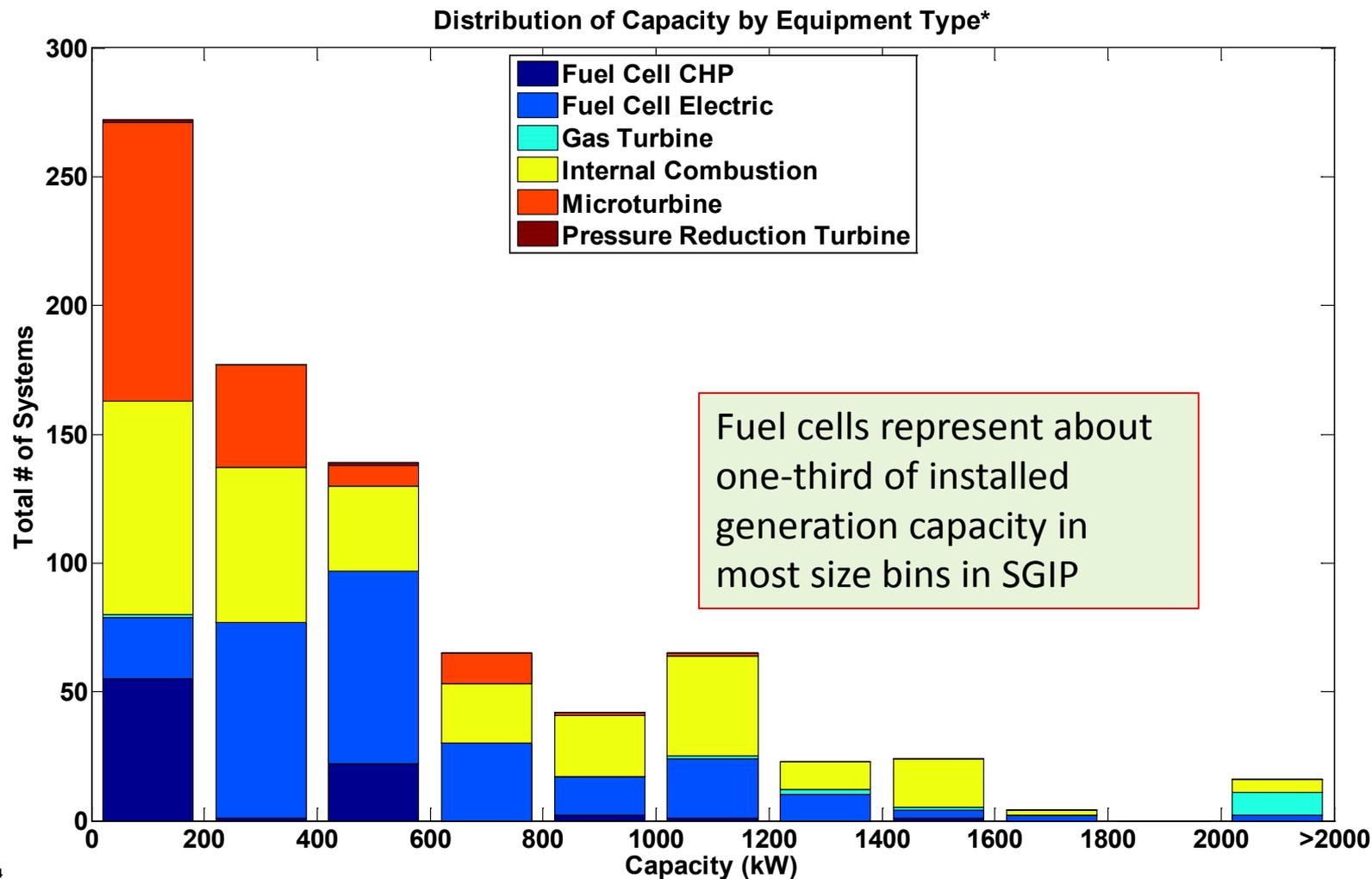
Average System Size Installed Per Year (kW)



Installed Annual Capacity by Fuel Type

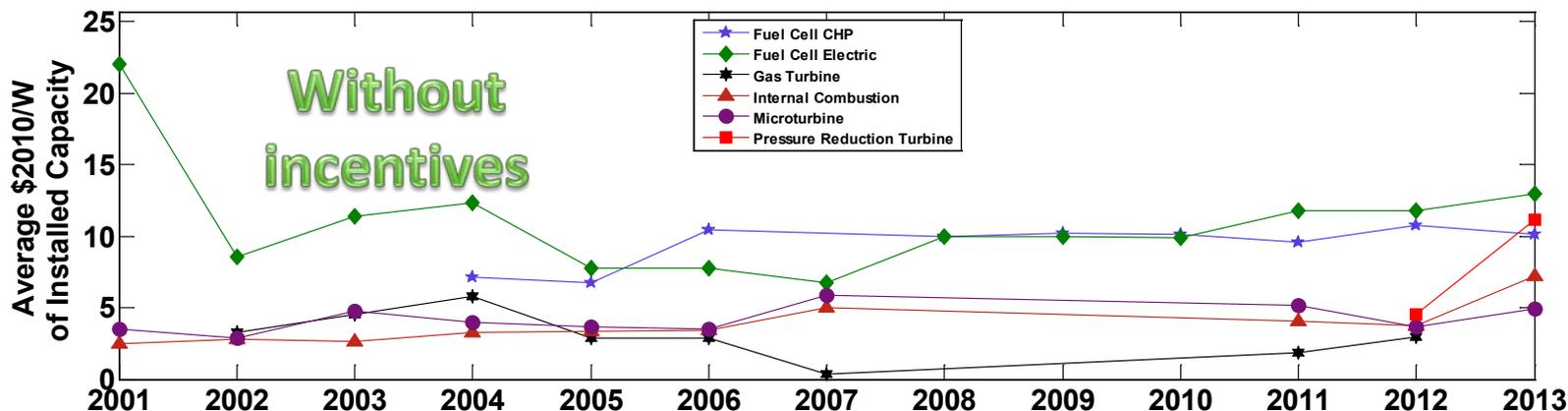


Comparing FC to Other Distributed Generation (DG): Distribution of Capacity by Equipment Type

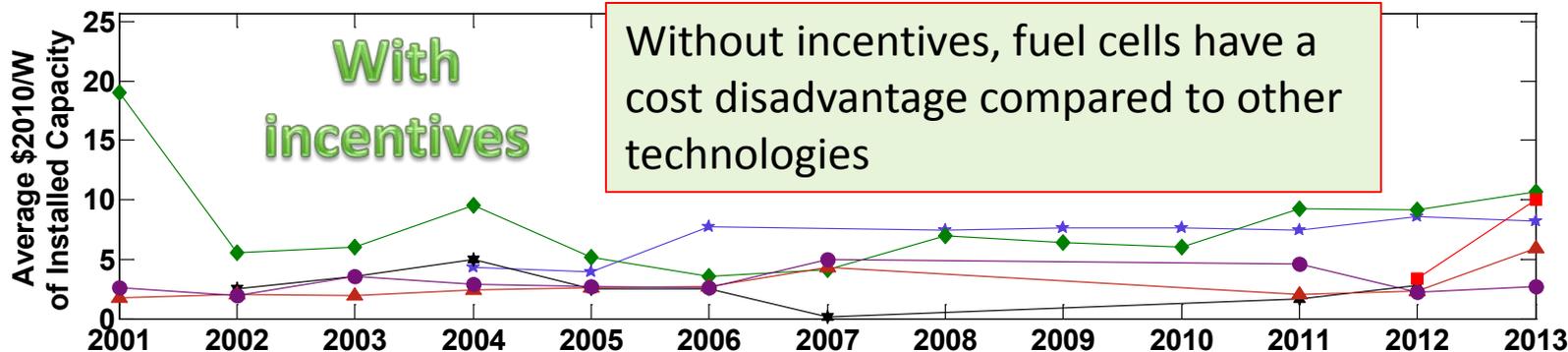


Comparing FC to Other DG: Average Eligible Cost by Equipment Type

Average Eligible Cost \$2010/W Trend for Overall Deployments*
Without Incentives



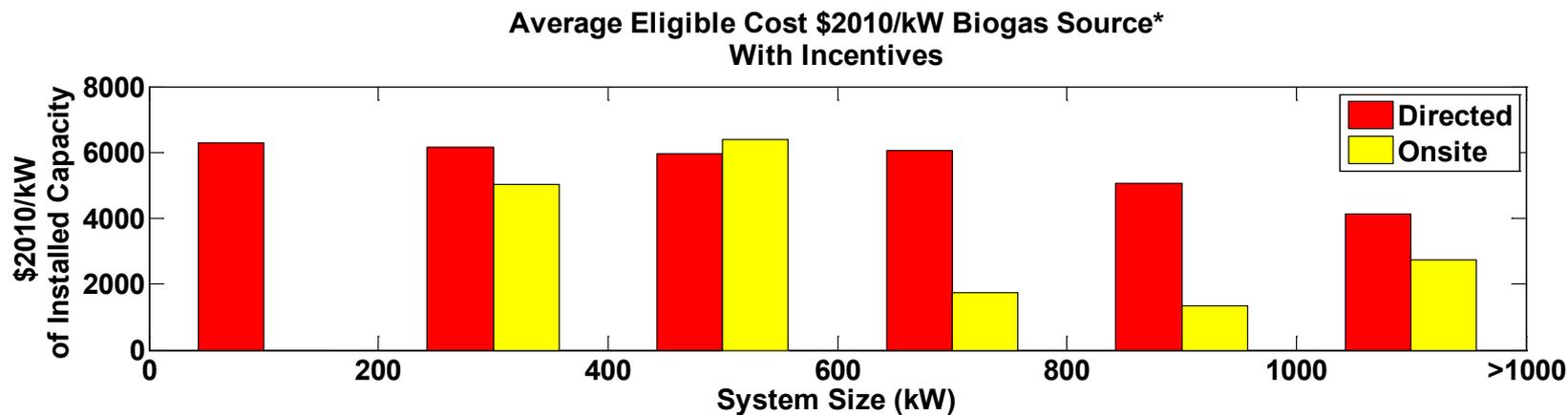
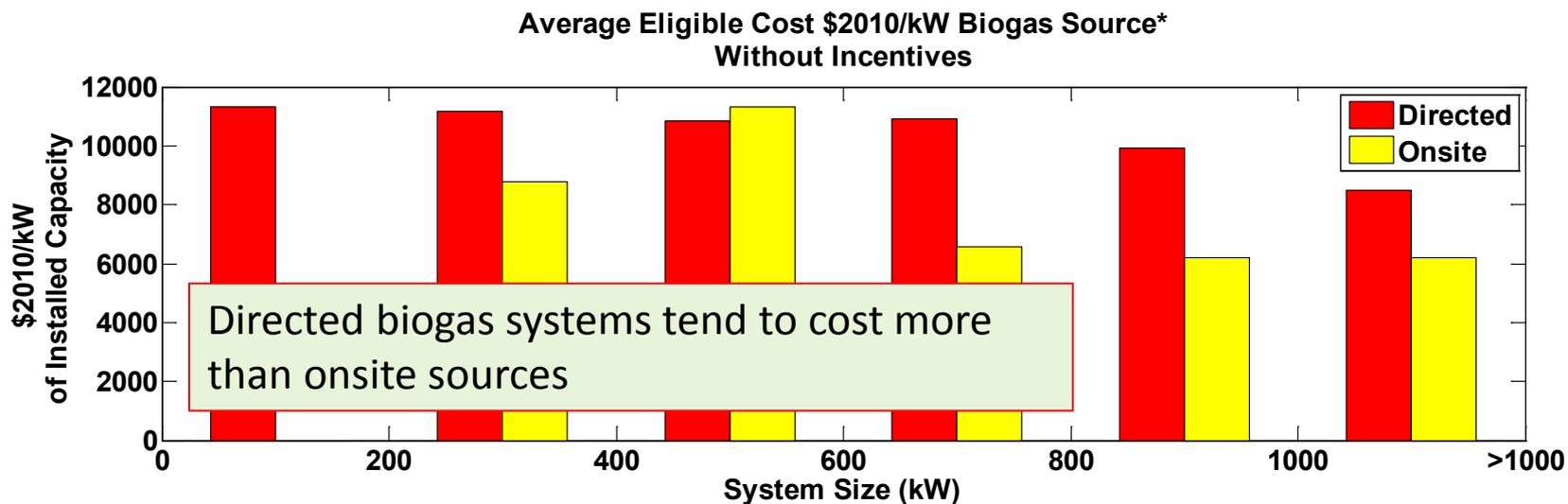
Average Eligible Cost \$2010/W Trend for Overall Deployments*
With Incentives



Eligible Costs May Include: Planning & Feasibility Study, Engineering & Design, Permitting, Self-Generation Equipment Waste Heat Recovery Costs, Construction & Installation Costs, Gas & Electric Interconnection, Warranty, Maintenance Contract Metering, Monitoring & Data Acquisition System, Emission Control Equipment Capital Gasline Installation, Fuel Gas Clean-up Equipment, Electricity Storage Devices, Bond to Certify Renewable Fuel Sales Tax, Fuel Supply (digesters, gas gathering, etc.), Thermal Load, & Other Eligible Costs

*Data from the California SGIP.

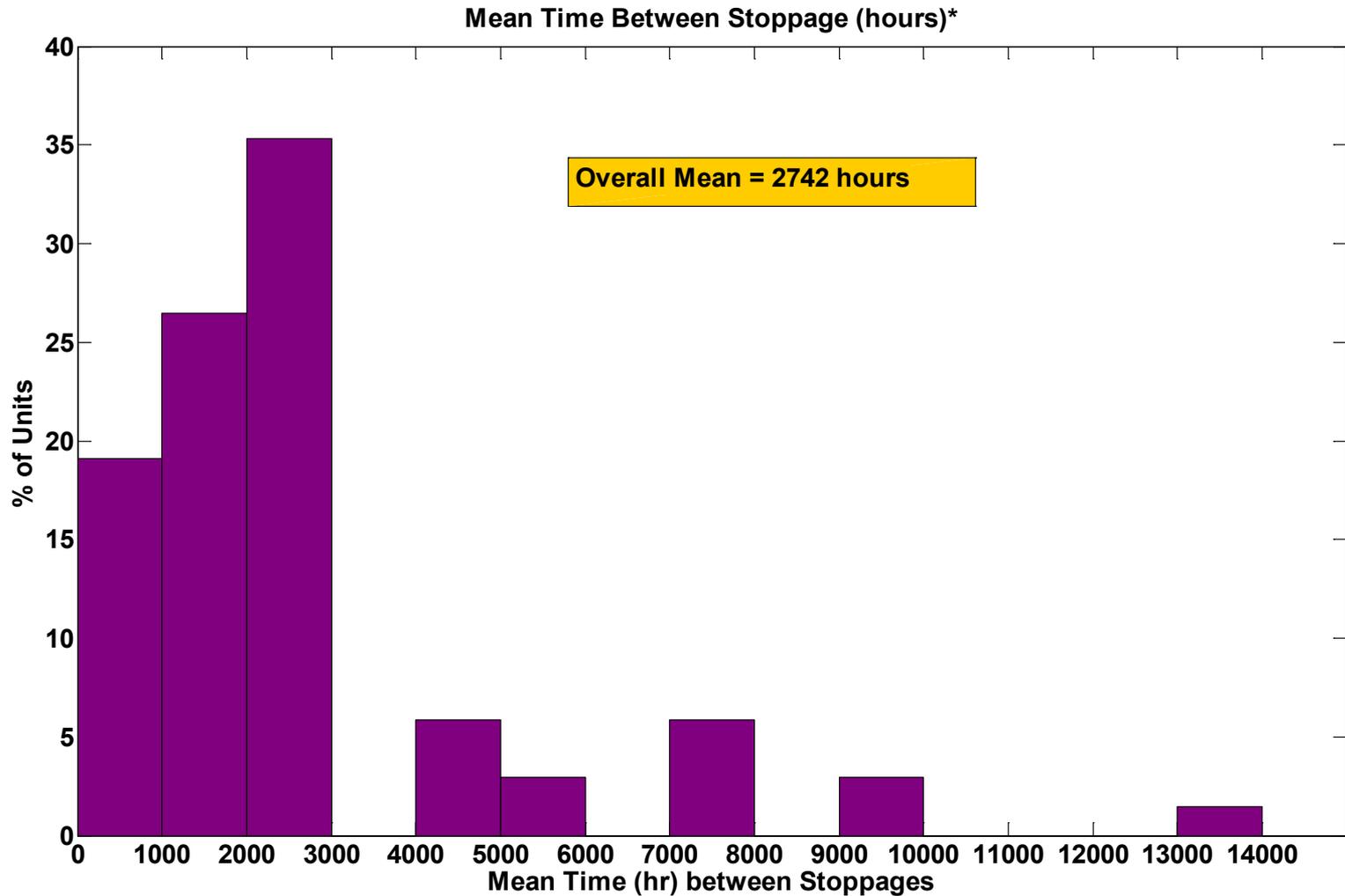
Average Eligible Cost for Biogas Sources



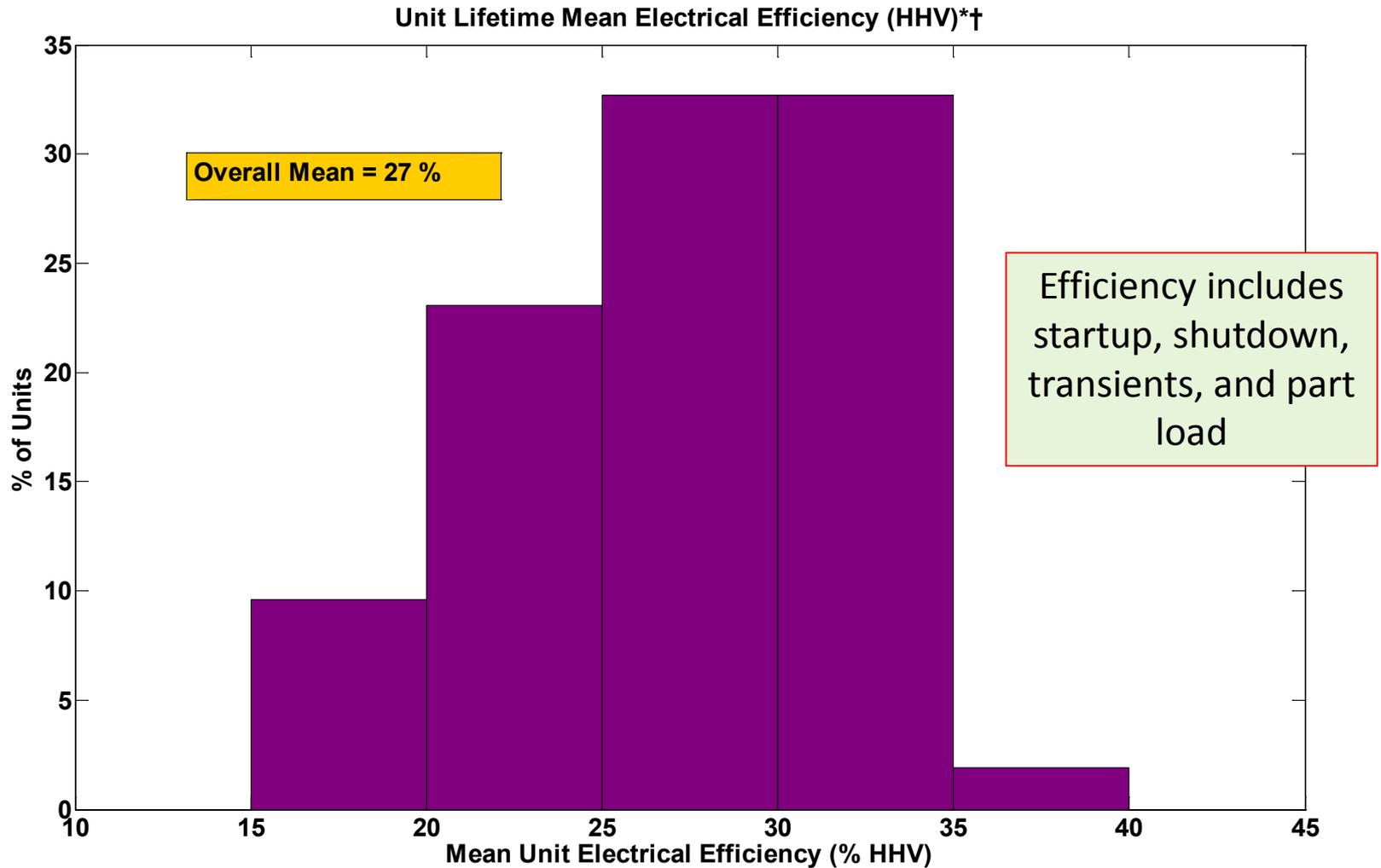
Eligible Costs May Include: Planning & Feasibility Study, Engineering & Design, Permitting, Self-Generation Equipment Waste Heat Recovery Costs, Construction & Installation Costs, Gas & Electric Interconnection, Warranty, Maintenance Contract Metering, Monitoring & Data Acquisition System, Emission Control Equipment Capital Gasline Installation, Fuel Gas Clean-up Equipment, Electricity Storage Devices, Bond to Certify Renewable Fuel Sales Tax, Fuel Supply (digesters, gas gathering, etc.), Thermal Load, & Other Eligible Costs

*Data from the California SGIP.

Mean Time Between Stoppage (For Any Reason)



Mean Unit Lifetime Electrical Efficiency (%HHV)

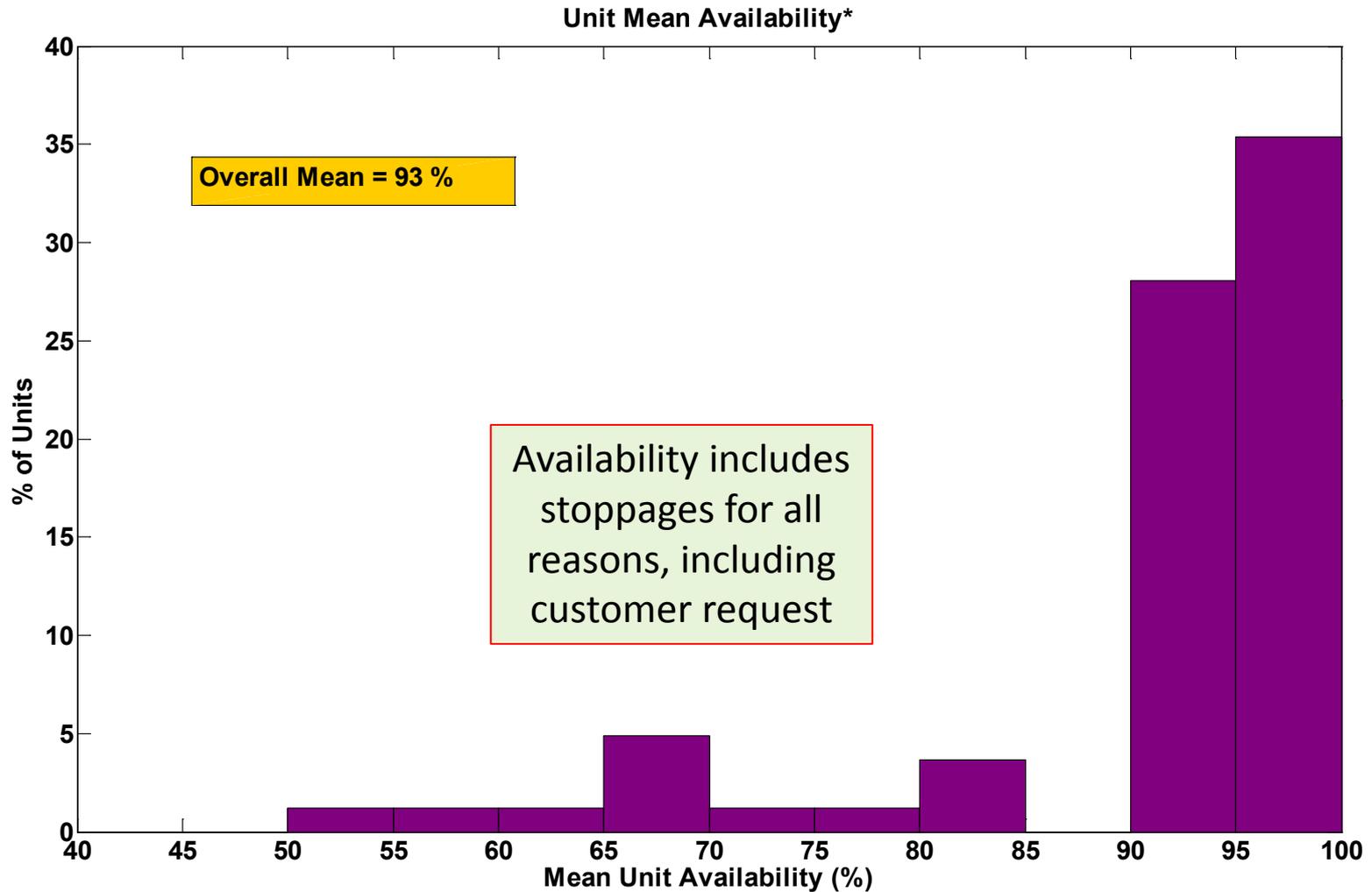


NREL cdp_stat_18
Created: Sep-30-13 2:04 PM | Data Range: 2010Q10-2013Q2

†Includes startup, shutdown, transient and partial power operation

*Data from outside the SGIP.

Mean Unit Lifetime Availability



Conclusions

- **Stationary fuel cell deployments are accelerating despite decreasing incentives**
- **Current SGIP incentives make FC systems more competitive with other distributed generation systems**
- **Lack of available directed biogas in CA has caused new SGIP installations to be natural gas**
- **Cost curves need to begin going down (not up) to accommodate decreasing incentives**
- **NREL will continue to update results as new data are available**

Acknowledgements

This project was supported by the Technology Validation subprogram of the U.S. Department of Energy's Fuel Cell Technologies Office.